

LONGWOOD UNIVERSITY TERM CONTRACTS

(As of 4/18/2024)

Contract	Contract Number	Start Date	# of Years	# of Optional Renewals	End Date	Contractor	Cert. SWaM (Y / N)	Contract Administrator
Fire Extinguisher Inspection & Services	LU214-24-007	1/15/2024	1	4 (1-yr)	1/14/2029	Fire & Safety Equipment Co., Inc., GWA Fire LLC, Salem Fire Equipment LLC	Y/Y/N	M. Fedor
Custodial Services	LU214-18-012	3/1/2019	1 yr 10 mos	4 (2-yr)	12/31/2028	The Budd Group	N	D. Love
Drug & Alcohol Screening	LU214-23-009	3/3/2023	1	4 (1-yr)	3/2/2028	A Sure Solution for Drug & Alcohol Screening, LLC	Y	S. Meador
Trademark Licensing Services	LU214-21-014	4/1/2021	5	0	3/31/2026	Collegiate Licensing Company LLC	N	A. Shaver
Parking Management System	LU214-17-030	4/3/2018	3	2 (3-yr)	4/2/2027	Electronic Data Collection (EDC) Corporation	N	K. Bowen
Term Contract for A/E Services	LU214-23-003	5/1/2023	1	3 (1-yr)	4/30/2027	Baskervill, RRMM, Thompson & Litton	Y/Y/Y	D. Pletcher
Term Contract for M&EE Services	LU214-23-004	5/1/2023	1	3 (1-yr)	4/30/2027	Dewberry Engineers, Lawrence Perry, Spectrum	N/Y/Y	D. Pletcher
Specialized Advertising, Consulting and Facilitating Services	LU214-20-010	5/1/2020	3	3 (1-yr)	4/30/2026	Letterpress Communications	Y	J. Perry/ S. McGuire
Waste Management Services	LU214-22-009	6/1/2022	3	7 (1-yr)	5/31/2032	GFL County Waste	N	S. Cheek
Housing Management System	214-02-HMS	7/1/2003	10	SOLE SOURCE	6/30/2031	Residential Management Systems	N	J. Wilwohl
Strategic Healthcare Partnership	LU214-20-014	7/1/2021	10	0	6/30/2031	Potomac Healthcare Solutions, LLC	Y	M. McGregor
Venue Management Services	LU214-22-012	7/1/2023	3	1 (5-yr)	6/30/2031	CENTERS, LLC	N	M. McGregor
Golf Course Fees	LU214-22-002	8/1/2021	5	SOLE SOURCE	7/31/2026	TreZel Golf LLC (The Manor)	N	T. Pierson
Physician Services for Intercollegiate Athletics	LU214-23-010	8/1/2023	23 mos	8 (1-yr)	6/30/2033	VCU Health Sports Medicine	N	C. Fullerton

Event Ticketing Solution	LU214-17-015	8/10/2018	5	5 (1-yr)	8/9/2028	AudienceView (UniversityTickets)	N	M. Fedor
General Contracting Services	LU214-24-003	9/1/2023	1	4 (1-yr)	8/31/2028	Cornerstone, HW Collins, Lipscomb, United Unlimited	Y/Y/Y/Y	D. Pletcher
Academic Coaching Support Services for MBA Program	LU214-20-017	9/1/2020	5	5 (1-yr)	8/31/2030	Instructional Connections, LLC	N	S. Neher
Term Contract for Sawdust	LU214-22-004	9/1/2021	3	7 (1-yr)	8/31/2031	Anderson Bros., Morgan, PalletOne, Rock Wood, Swift Creek	N/N/N/N/N	D. Holte
Comprehensive Grant Services	LU214-17-013	9/6/2017	3	7 (1-yr)	9/5/2027	McAllister & Quinn LLC	N	M. Fedor
Enterprise Content Management Solution	LU214-16-004	9/15/2017 12/15/2016	2 yrs 3 mos 3	3 (3-yr) 3 (3-yr)	12/14/2028 12/14/2028	Hyland Software, Inc. Companion Data Services LLC	N/N	Aneicia Stimpson
Assessment, Planning, Budgeting and Accreditation Management System	LU214-16-009	12/15/2016	5	2 (5-yr)	12/14/2031	Watermark Insights, LLC	N	L. Townsend
Strategic Partnership for Marketing the MBA Program	LU214-18-019	7/1/2019	7 yrs 6 mos	0	12/31/2026	Academic Partnerships, LLC	N	S. Neher
University Bookstore Management	LU214-24-002	7/1/2024	1	9 (1-yr)	6/30/2034	Follett Higher Education Group	N	C. Patterson

LONGWOOD IS RIDING THE FOLLOWING VASCUPP CONTRACTS

Monographic Services	UCPJMU5842 UCPJMU5843	1/29/2021	3	2 (3-yr)	1/28/2030	Yankee Book Peddler, Inc. dba GOBI Library Solutions from EBSCO ProQuest LLC	N N	T. Hines
Higher Education Compliance Consulting Services	UCPJMU6504	1/10/2023	1	9 (1-yr)	1/9/2033	CampusGuard	N	J. Wilkerson
Regulated Medical Waste Collection and Disposal	VTS-459-2017	2/1/2017	5 yrs 7 mos	3 (2-yr)	8/31/2028	Curtis Bay Medical Waste Services VA	N	R. Tinsley
Collection Services	UCPJMU5388-93	2/1/2019	1 yr 11-1/2	3 (2-yr)	1/13/2027	CBSL, GRC, SSRI, TBLI, TSI and WFI	N/N/N/ Y/N/N	L. Ferguson

			mos					
Graduation Photography Services	RU21036	2/26/2021	4 yrs 11-1/2 mos	0	2/15/2026	Iconic Group, Inc. dba GradImages	N	J. Campbell
CRM Solution	WM-C1434C-14	4/28/2017	3 yrs 4 mos	5 (1-yr)	9/1/2025	Salesforce.org	N	J. Ferguson
CRM Products	WM-C1434B-14	5/18/2017	3 yrs 3-1/2 mos	1 (5-yr)	9/15/2025	TargetX	N	J. Ferguson
Chemical Water Treatment	UVA-AGR-FIN-00177	5/1/2023	1 yr 8-1/2 mos	1 (5-yr)	1/17/2030	Chem-Aqua, Inc.	N	K. Bass
Banking Services	VTS-070-2016	7/1/2016	4 yrs 9 mos	5 (2-yr)	2/28/2031	Wells Fargo Bank NA	N	J. Wilkerson
Comprehensive Library Serials Services	VTS-002-2017	7/1/2016	5	5 (1-yr)	6/30/2026	EBSCO Industries, Inc.	N	T. Hines
Fire Protection Equipment, Systems, and Supplies	UVA1986985 Skilled Trade Svcs.	7/1/2018	5	1 (5-yr)	6/30/2028	Hudson-Payne Electronics Corp	N	D. Cooper
Dining Services	UVA1516807	7/1/2019	15	0	6/30/2034	Aramark Educational Services, LLC	N	K. Bowen
Snack Vending Services	GMU-1134-14	7/1/2019	5	0	6/30/2024	Compass Group/Canteen	N	K. Bowen
Intercollegiate Athletic Insurance	RU21039	7/1/2021	1	9 (1-yr)	6/30/2031	Dissinger Reed LLC	N	C. Fullerton
Athletic Equipment, Apparel, & Related Services	UCPJMU6152	7/1/2023	7	Successive 1-yr	6/30/2030	BSN Sports	N	I. Byers
Elevator Full Maintenance & Repair	RU20002	8/1/2021	1	2 (1-yr)	7/31/2024	ThyssenKrupp Elevator Corporation	N	S. Cheek
Residential Laundry Services	WM20-2303	8/1/2021	8 yrs 11 mos	1 (5-yr)	6/30/2030	Caldwell & Gregory	N	K. Bowen
Curriculum and Catalog Management System	UCPJMU4674	8/2/2017	1	8 (1-yr)	8/1/2026	Digital Architecture, LLC	N	K. Wingo
Exclusive Beverage Pouring Rights	WM19-2044	8/1/2023	9 yrs 23 mos	0	6/30/2033	Bottling Group LLC [Pepsi Beverages Company (PepsiCo)]	N	K. Bowen
Executive Search Services	UCP-TS-020-06	8/7/2012	1	infinite 2-yr	1/31/2026	Buffkin/Baker	N	T. Dodson
SSA Validation/1098-T	6869335JV (VCU)	10/11/2017	2 yrs 8-1/2	4 (1-yr)	6/30/2024	Heartland ECSI	N	K. Bowen

Services			mos					
Public Safety Mobile Application	UCPJM4126	11/14/2014	4 yrs 3-1/2 mos	1 (5-yr)	7/31/2024	LiveSafe, Inc.	N	T. Giles
Skilled Services (Kitchen Hood Cleaning, Backflow Preventers & Sprinkler System Inspection/Maintenance)	UVA1990851	12/15/2019	3 yrs 4-1/2 mos	1 (5-yr)	5/3/2028	VSC Fire & Security	N	D. Cooper